

# Techstrong

— 2021 Media Kit

## Tell Your Story the Most Powerful Way.



Techstrong Research

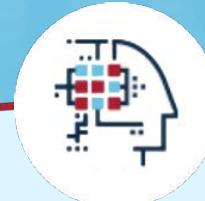
Techstrong tv

## Who is Techstrong?

# An Omniversal Tech Media Company.

Techstrong is an omniversal tech media company covering IT industries and practices that are re-shaping the world of technology. Specifically, DevOps, cloud-native, cybersecurity and digital transformation are the communities we live in.

## The Markets We Serve



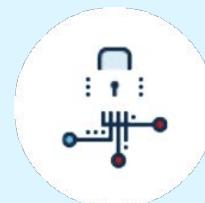
### Digital Transformation



### DevOps



### Cloud-native



### Cybersecurity



Container Journal



DevOps.com



DevOps Institute



Security Boulevard



Techstrong Research



Techstrong tv

**433K**

Subscribers

**13M**

Yearly Page Views

**250+**

Sponsors

## Webinars and Roundtables



## Virtual Events



## TechStrong TV Broadcasts



## Video Production



### What We Offer

**Thought Leadership > Engagement > Leads**



## Analyst Research



## Custom Content



## Content Syndication



## Blogs, Chats and Comics



**DevOps.com**



**Security Boulevard**



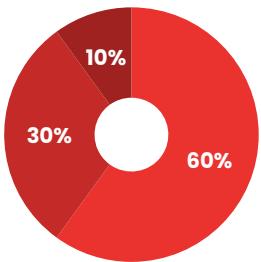
**Container Journal**



**Techstrong tv**

## Company Size\*

\*Based on revenue

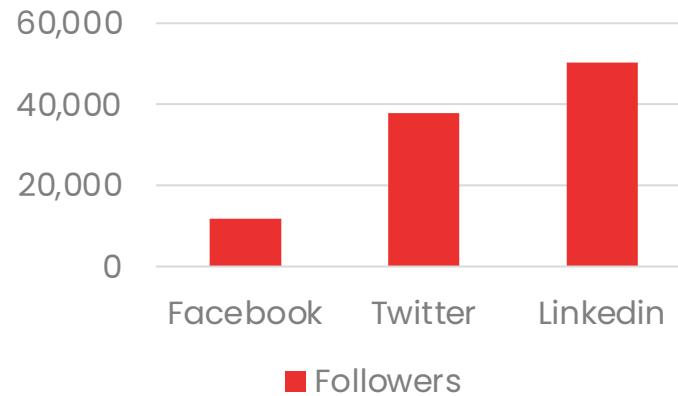


Enterprise **\$1B**

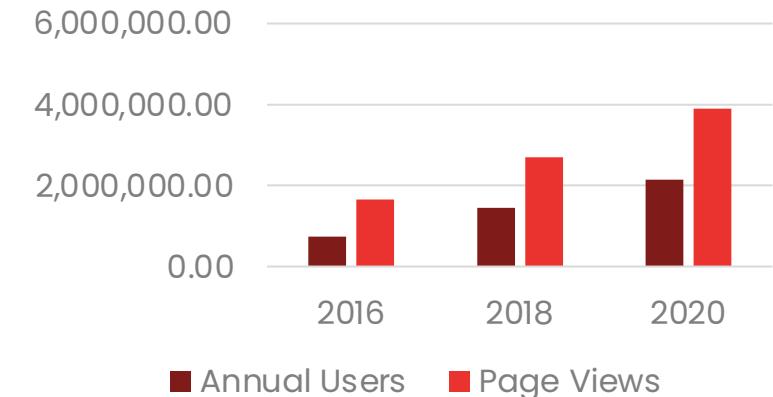
Midsize **\$100M–\$1B**

Small **<\$100M**

## Followers

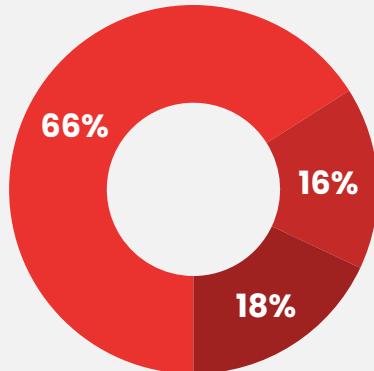


## Annual Traffic



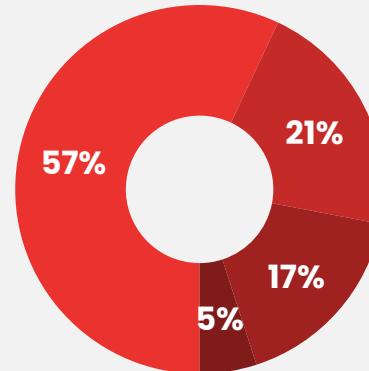
## Job Titles

- Practitioners
- Executives
- Leadership



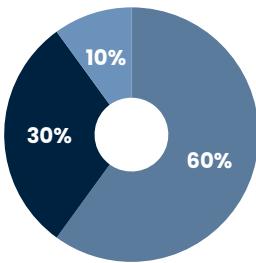
## Regions

- North America
- APAC
- EMEA
- LATAM



## Company Size\*

\*Based on revenue

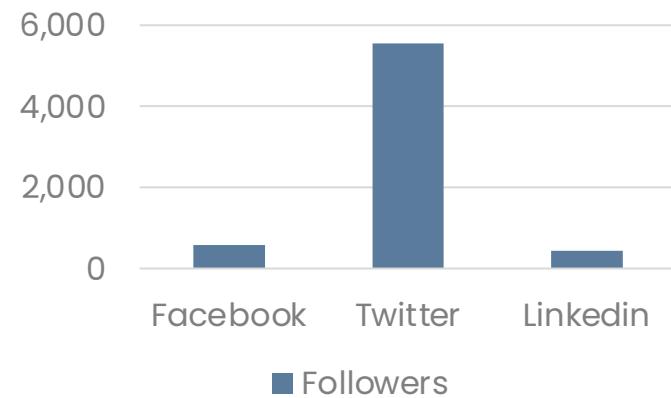


Enterprise **\$1B**

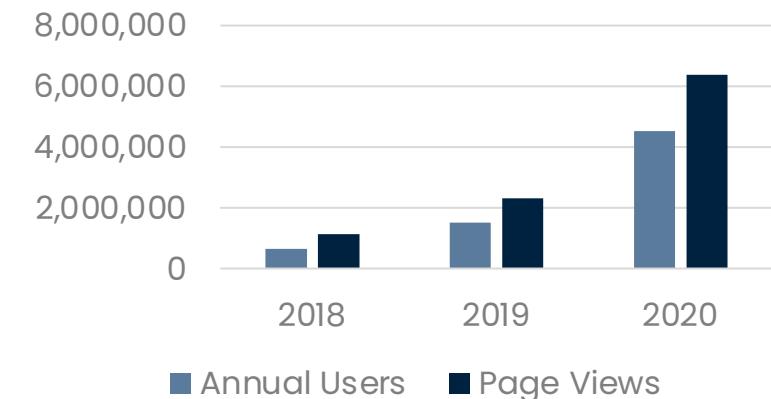
Midsize **\$100M–\$1B**

Small **<\$100M**

## Followers

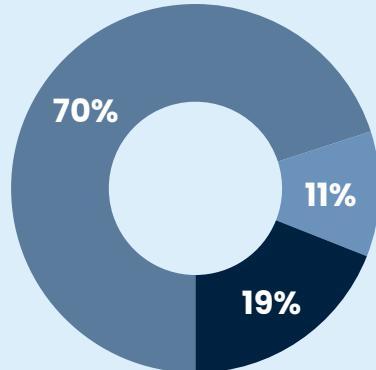


## Annual Traffic



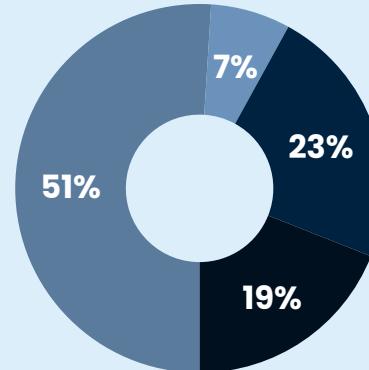
## Job Titles

- Practitioners
- Executives
- Leadership



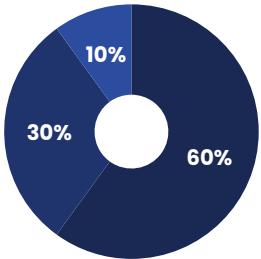
## Regions

- North America
- APAC
- EMEA
- LATAM



## Company Size\*

\*Based on revenue

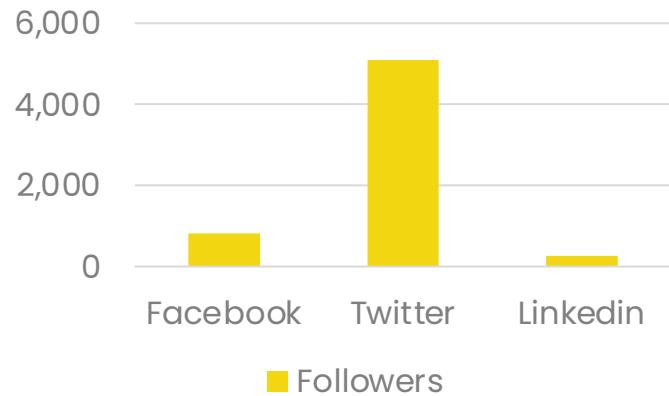


Enterprise **\$1B**

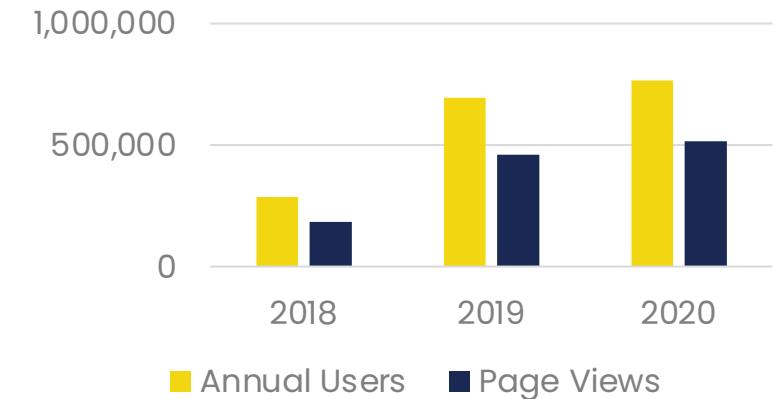
Midsize **\$100M-\$1B**

Small **<\$100M**

## Followers

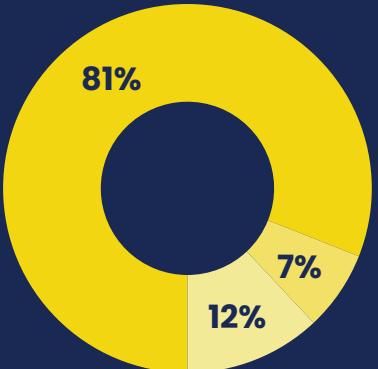


## Annual Traffic



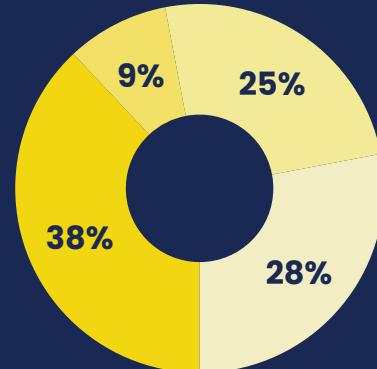
## Job Titles

- Practitioners
- Executives
- Leadership



## Regions

- North America
- APAC
- EMEA
- LATAM



# Broadcast

A groundbreaking broadcast platform featuring high-quality, engaging content related to all things IT and technology.

## OFFERINGS

### Video Production + Distribution + Sponsorships

Sponsors can produce and/or distribute content for both branding and lead generation campaigns.

#### Multiple Formats

Custom apps for smartphones and tablets

Channels on popular streaming platforms/hardware and, of course, via web browser.

#### Conversations with Tech Experts

Transformational leaders, innovators and experts sharing their insights and best practices

#### In-depth Coverage

Leading-edge companies and technologies

VIEW RECENT COVERAGE AT →

[techstrong.tv](http://techstrong.tv)



10,000+

Daily Viewers

Past broadcasts are archived on [digitalanarchist.com](http://digitalanarchist.com)

# Content Pillar Programs

An integrated, multi-channel program customized to fit your needs.

## BENEFITS

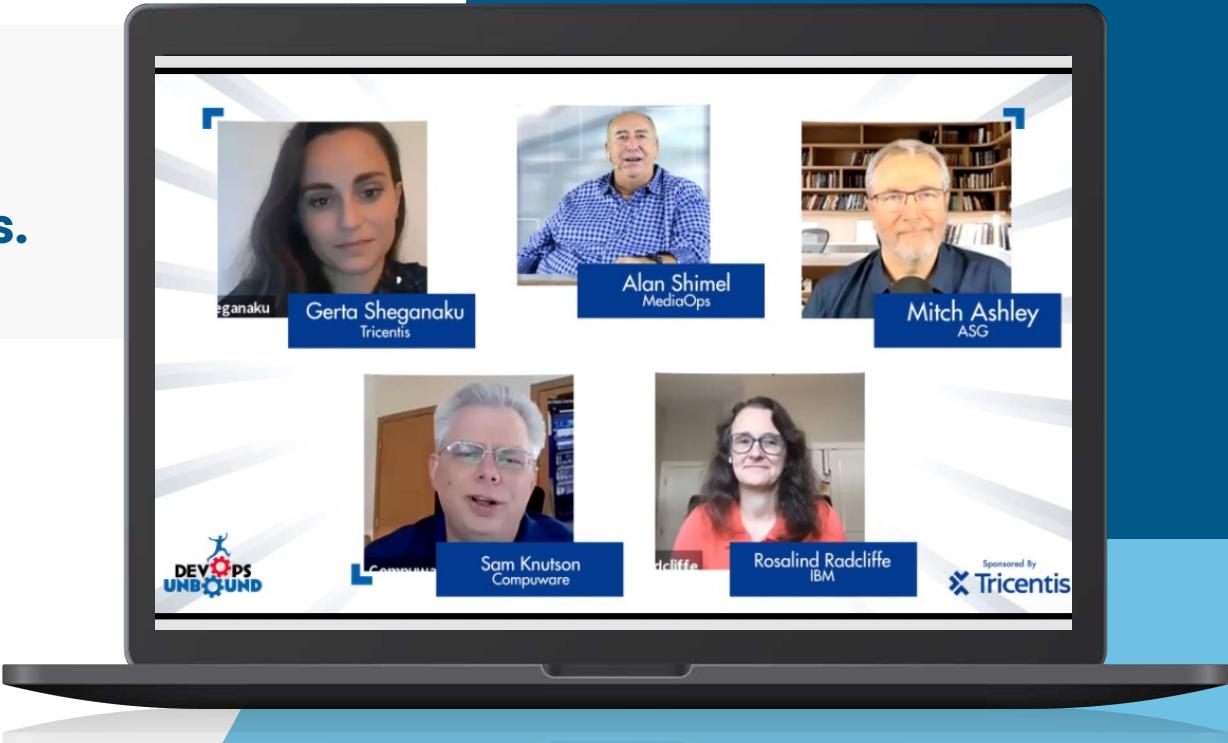
**Convey thought leadership, branding opportunities and demand generation activities.**

## Infographic and Feature Article

- One Infographic, followed by TechStrong TV segment.
- Transcribed into a text feature article.
- Gating of infographic is optional.

## Panel Roundtable Webinar

- Video roundtable panel discussion with client leadership as well as key leaders in your organization.
- Panel webinar requires registration ensuring lead generation.



# Expert IT Analyst Services

Industry experts deliver insightful, intelligent, useful information relevant to the IT community in a variety of content formats.

## Techstrong Research

### Custom research

- Engage with our analyst team to research a topic of your choosing.

### Scheduled research

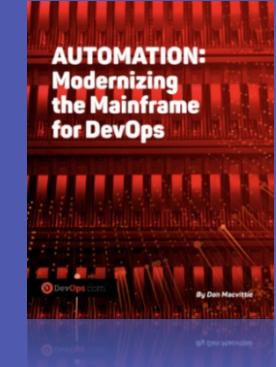
- Research is based on relevant and timely topics determined by our editorial staff.

### Editorial surveys

- Every quarter, we run a vendor-neutral survey to focus on important trends within the IT community.

### Format

The Techstrong Research team will deliver research results in a format of your choosing – video, webinar, eBook, standard report and/or event presentation.



### Sponsorship

Each research activity is a sponsorship and branding opportunity. Your logo will be placed on the relevant research report and your company will be mentioned during survey promotion.



DevOps.com Survey for  
Secure Web &  
Mobile AppDev

Take Our Survey

NowSecure™ DevOps.com

nowsecure.com devops.com

# Webinars

We use BigMarker, the #1-rated platform to create, distribute and build traction with live, on-demand and automated webinar content.

## DID YOU KNOW?

**Webinars can be a very effective lead generation channel.**

## Sponsors

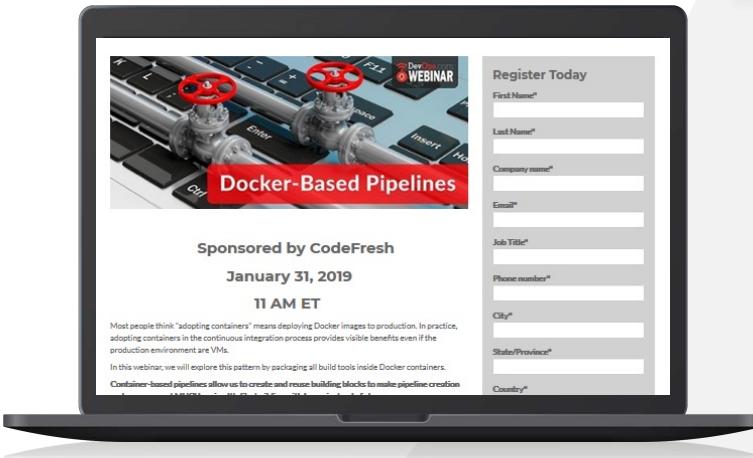
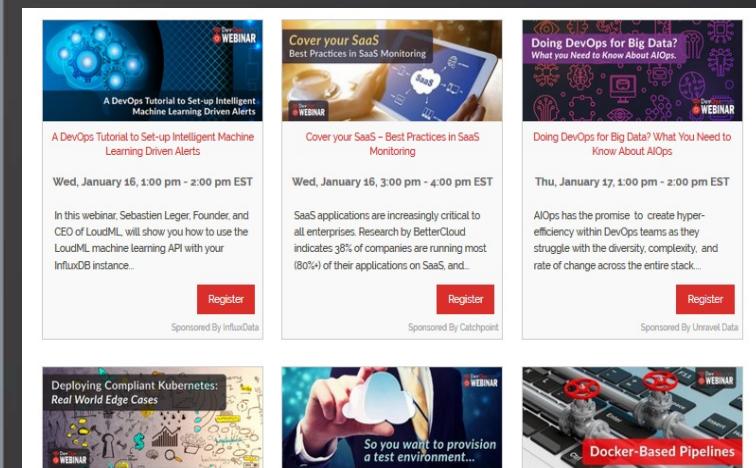
Opportunity to work with editorial staff to define topics that matter to your prospects.

# Panel Webinars and Roundtables

Our editorial team will facilitate lively debate and discourse among webinar panelists. The webinar will feature practitioners discussing relevant topics selected by our editorial staff.

## Techstrong

Techstrong staff will moderate the webinar and can also facilitate recruitment of speakers.



## Sponsorship

Place an expert speaker from your company in the webinar. Your logo will be on the accompanying infographic. Registration is behind a registration wall.

# Virtual Events

We offer the most powerful virtual conference platform for marketing and lead generation.

## DID YOU KNOW?

**We are the producer of DevOps Experience, the industry's first, true virtual conference.**

This inaugural event featured luminaries such as Gene Kim, Dr. Nicole Forsgren, Kohsuke Kawaguchi and speakers from industry. All presenters shared expert insights from their DevOps experiences.

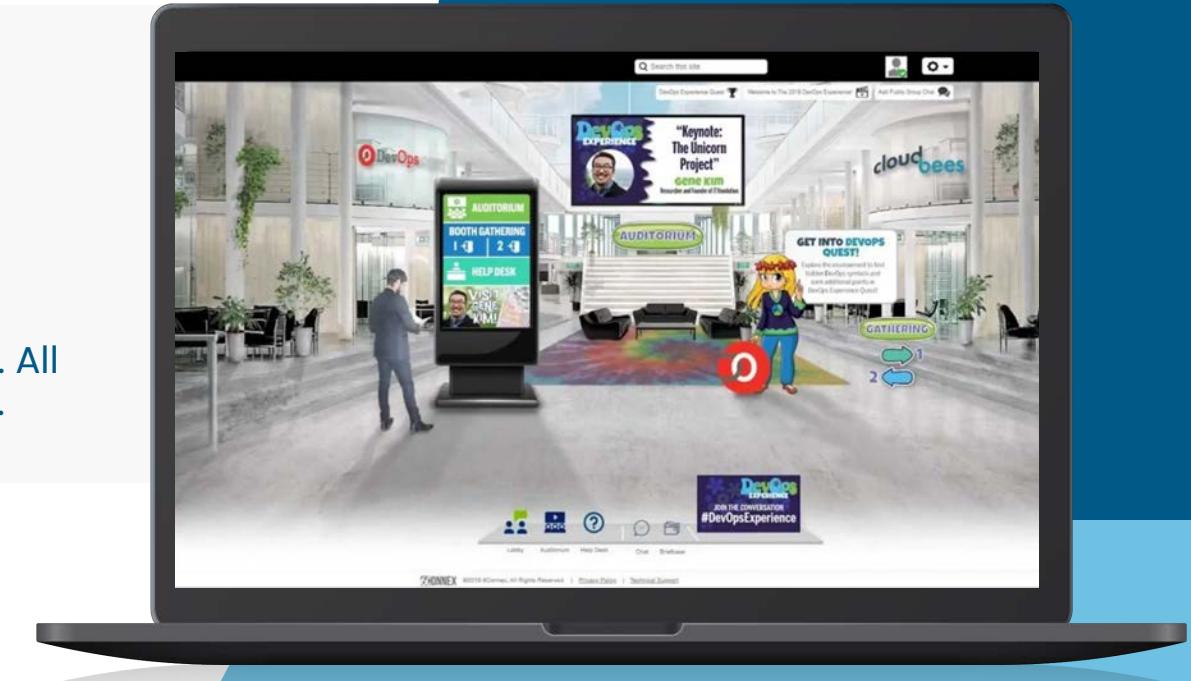
## Attendees

Virtual summits offer the best networking and learning experience in a fun and engaging way.

## Sponsors

Virtual summits offer a cost-effective way to generate more leads, improve lead quality and build brand awareness through the sales cycle.

EXAMPLES OF PAST CONFERENCES



[DevOpsExperience.io](http://DevOpsExperience.io)

[DevOpz.io](http://DevOpz.io)

[KubeVirtual.com](http://KubeVirtual.com)

**Techstrong**  
Demand  
Generation

# 2021 Topic Spotlight



Jan	Feb	Mar	April	May	June	July	Aug	Sep	Oct	Nov	Dec
Enterprise Digital Transformation	Cloud-Native Goes Native	Value Stream Management	Low-Code/No-Code/Digital Transformation	RSA Conference 2021	Modern Incident and Change Management	Continuous Delivery	SRE	Observability, Monitoring, and Analytics	DevSecOps	Chaos Engineering	Best of 2021
Rise of 5G	Kubernetes – Beyond Orchestration	Container Networking	Kubernetes in the Enterprise	RSA Conference 2021	Container/Kubernetes Management	Cloud-Native Security	Container Storage/Rise of Stateful Apps	App Dev Platforms for Kubernetes	Kubernetes at the Edge	Containers and Microservices in the CI/CD Pipeline	Best of 2021
Security Challenges and Opportunities of Remote Work	Securing the Cloud	Identity and Access Management	AppSec	RSA Conference 2021	AI and Machine Learning in Security	Deep Fake and Other Social Engineering Tactics	API Security	Securing the Edge	Regulatory Compliance	Securing Open Source	Best of 2021

## Virtual and Hybrid Events

Predict <b>Jan 21-22</b>	Open Mainframe <b>Feb 11</b>	Security Summit <b>March 4</b>	Healthcare <b>April 22</b>	DevOps Connect: DevSecOps <b>May 19</b>			Splunk DevOps ASEAN Day <b>July 8</b>	Cloud Native Virtual <b>Aug 4-5</b>	Transform Gov't <b>Sept 9</b>	InnoTech Austin <b>October 13</b>	Low Code Virtual <b>Nov 18</b>	InnoTech Oklahoma <b>Dec 1</b>
-----------------------------	---------------------------------	-----------------------------------	-------------------------------	--	--	--	--	--	----------------------------------	--------------------------------------	-----------------------------------	-----------------------------------



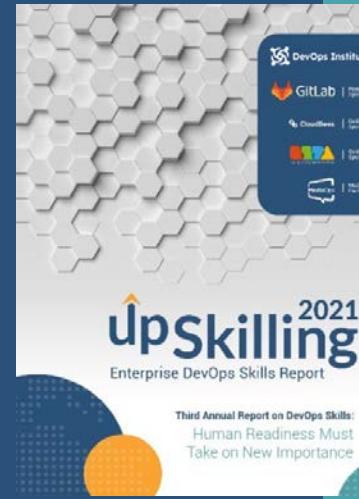
DevOps Institute

# SKIUp Days

Cloud Native and Serverless <b>Feb 25</b>	Value Stream Management <b>March 18</b>	Agile Transformation <b>April 22</b>	SRE <b>May 20</b>		CI/CD <b>July 22</b>	DevSecOps <b>Aug 12</b>	Government SKILup Day <b>Sept 9</b>	Container Orchestration <b>Oct 21</b>	APAC ½ Day <b>Nov 18</b>	Global SKILup Festival <b>Dec 1-2</b>
--	--	---	----------------------	--	-------------------------	----------------------------	--	--	-----------------------------	--

## — Overview

# Upskilling 2021 Enterprise DevOps Skills Survey and Report



## Survey/Report #s

**>2,000**  
Survey Respondents

**>4,000**  
Report Downloads\*

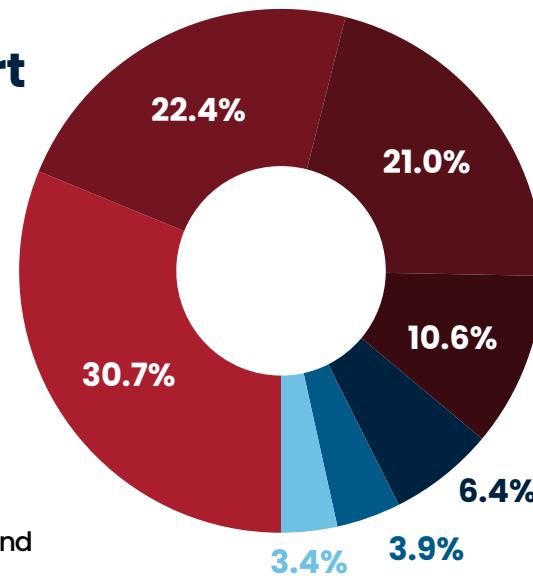
\*(March-December 2020)

## 2021 Prospectus

Leverage the research and contribute to the most recognized survey and report of its kind in the DevOps space.

## Global Report

- North America
- APAC
- Europe
- LATAM
- UK
- Africa
- Australia/New Zealand



## What

Annual survey and report explores the top issues facing the DevOps industry today and keeps a pulse on the needs of the future.

## Who

Engineers, Developers, Managers, C-level, VP, Director, HR.

## When

- Report published annually, in Q2.
- Survey opens in August, each year.

## Where

Global participation.

## Why

- Increase your brand exposure: Visibility to more than 80,000 DevOps Institute community members
- Hear from your customers: Give your community a voice to express their opinions and feedback.

## Events

# SKILup Days

Join in. Gain knowledge.  
Make connections.

The logo for SKILup Days, featuring the word "SKILup" in a teal, stylized font with an upward arrow, and "DAYS" in a bold, dark red sans-serif font.

## Focused

Focused on specific industry practices that examine “how-to” perspectives of the people, process, and technology aspects of IT. Recognized by TechTarget as one of the top industry conferences to participate at in 2021.

## Engaging

Extremely engaging opportunity to connect with the DevOps Institute community.

# 80,000+

Members in the community

## Opportunities

Speaking and promotional opportunities.





## Why Partner With Us

# IT-Focused Sponsor Value

## IT Professionals

Techstrong is the trusted source for the most current and useful knowledge that improves job effectiveness and career advancement.

## IT Marketers

Techstrong provides access to highly engaged IT professionals through a range of omniversal media platforms. Grow demand generation by educating target audiences.

## IT Experts

Techstrong is the global platform to share your and your company's industry vision and experience. Tell your story and help advance your industry.



— 2021 Media Kit

**Thank You**

For more information, contact  
**[sales@techstronggroup.com](mailto:sales@techstronggroup.com)**